



**KEO International  
Consultants Says: "UNIFI  
has helped KEO to be more  
efficient and to deliver  
consistent quality to our  
clients."**



**KEO**

Over the last 50 years since KEO has opened its doors, they have been designing with efficiency. At the top of their agenda is ensuring the conservation of cost, time, process, and environmental resources while delivering beautiful designs. To this day, they continue to stay true to their process. The KEO brand was created around helping clients realize their vision and ambition. They pride themselves on authentic conversations with their clients, listening to their vision while ensuring they design in an efficient manner that maintains respect for local culture, context, environment, and budgets. By holding true to this process, KEO has grown to be the largest globally ranked consultancy organization, specializing in the delivery of planning, architecture, engineering, sustainability & project, and construction management services. To continue to keep pace with the high demand for their world class design services, KEO regularly researches tools to make them as efficient as possible.

### **Challenge**

KEO International Consultants has eight offices across the globe including Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, Dubai, Abu Dhabi, and Portugal. This distributed workforce presents a large number of employees who need to efficient and consistent access to the BIM content that's foundational to their models. KEO sought out a solution to address this challenge and also needed an intuitive overview of their models' health so that their employees could proactively manage and solve any issues impacting their models' performance.

### **At A Glance...**

- The distributed workforce presented a large number of employees who need to have efficient and consistent access to the BIM content that's foundational to their models
- UNIFI was full of unique features that impressed KEO immensely

**"We highly recommend the use of UNIFI given how easy it is to use and how powerful it is for end users and managers, to simplify their daily tasks in any project and company wide."**

- Juan Tena Florez  
Regional Digital Design Manager

## Solution

The KEO team attempted to tackle this challenge by implementing a cloud collaboration platform and also tried out Avail and CTC Hive content management solutions. After thorough consideration, they determined these alternative solutions simply didn't compare with UNIFI's unique and robust feature sets. Beyond the power within the platform, the KEO team was impressed by how straightforward and clear the purchasing process was with UNIFI. Ultimately this provided KEO the confidence they needed to not just utilize the UNIFI software, but begin a long-term, strategic alliance with the standout UNIFI team.

- **Unique - UNIFI:** UNIFI was full of unique features that impressed KEO immensely. Specifically, UNIFI was the only tool that offered seamless Revit integration and automatic versioning for their content. Beyond this, the KEO team was very impressed with UNIFI's Custom Library Dashboards, giving them the ability to control and grant access to content for internal and external design teams at the group or individual user level, making it easy for KEO team members to collaborate and ensure the content they used abides by company standards despite their dispersed locations.

UNIFI's

Project Analytics was also a game changer for KEO. As a rapidly growing organization, maximizing velocity is of the essence. Project Analytics has empowered KEO to easily analyze models and provide more rapid feedback to their teams, which ultimately means delivering healthier, higher quality models, faster.

## Wrap Up

With KEO being the top firm within their industry, their whole experience with the UNIFI tool and the UNIFI team mirrored KEO's reputation. UNIFI has a long list of happy customers, including top AEC organizations like Kimley Horn, Chick-fil-A, Stantec and more. UNIFI has an overall 100% client satisfaction rating among all of their users, and has become the second most adopted Autodesk Revit add-in.



Hilton Salwa Beach Resort & Villas Designed By KEO Architects

### ABOUT UNIFI:

UNIFI is the single source cloud platform to control, manage, and analyze digital building content.

**UNIFI Content Management** supports all file formats – Revit, Bentley, SketchUp, AutoCAD, jpg, xls, doc – enabling any file to be stored, accessed and managed on UNIFI. Trusted, high quality manufacturer content hosted on **UNIFI Connect** easily integrates into the existing libraries and models of designers and specifiers.

**UNIFI Insights** provides actionable analytics to maximize the investment in digital content. Learn why leading architectural, engineering, construction and manufacturing organizations trust UNIFI as the complete solution for their digital content needs at [www.unifilabs.com](http://www.unifilabs.com) or contact us at 702.834.552

