



Survey Says: "UNIFI is one of the most simple and easy platforms to implement."

Galloway

Galloway has established itself as a cutting edge, nationally recognized, industry leader over the past four decades. Their standout team of nearly 200 provides services across 45 US states. Each and every employee plays a crucial role at Galloway, contributing their unique know-how, skill set, and market insight to deliver excellent projects for local and national projects alike. Galloway offers an array of services including architecture, engineering, planning, surveying, land planning, interior design, and more. The impressive projects in Galloway's portfolio are as diverse as their services, including municipalities and the federal government, local developers, and national expansion programs.

Challenge

In March 2020, Galloway found themselves forced to rapidly transition to a remote work setting as a result of the COVID-19 pandemic. The team acted quickly and implemented cloud-based BIM 360 in order to access their projects remotely. However, they soon realized that while BIM 360 enabled them to access projects from anywhere, the essential BIM content that made up these models was stored on local servers and thus inaccessible without VPN and IT assistance. Despite these unforeseen circumstances, Galloway committed to maintaining their world class service and finding a solution that would allow them to continue delivering top- quality projects, with efficiency, to their clients.

At A Glance...

- Galloway needed a content management software that would allow their employees to work remotely
- UNIFI had distinguished features including content request, automatic upgrades, versioning, tagging, and shared parameter management that had a clear efficiency gain for team Galloway

"Our team was hooked on UNIFI from the first, comprehensive trial! From there, on-boarding was easy and implementation was smooth, thanks to the supportive UNIFI team and a system that is fairly easy to use. No major issues or questions came up as we adopted UNIFI, it was as seamless as can be."

– Lisa Metzger
Architectural Project Manager
Associate

Solution

Galloway initially considered hosting their BIM content within BIM 360. Upon digging in, they realized that while their content could indeed be stored within BIM 360, they couldn't preview thumbnails, or insert content directly into their projects, making navigating through their library time consuming. With UNIFI, Galloway could not only accomplish all of this, but also search, browse, and organize their content, in half the time. Plus, UNIFI had distinguished features including content request, automatic upgrades, versioning, tagging, and shared parameter management that had a clear efficiency gain for team Galloway. Ultimately, the following made UNIFI the crystal clear, BIM content management solution of choice:

•**Access Content Anywhere = Cloud 9:** Upon the initial transition to remote work, Galloway relied on VPN to access both their local servers and Revit projects where the BIM content they needed was hosted. The VPN servers quickly became overloaded and slow, leaving the Galloway team stuck in their tracks and unable to progress their projects. Galloway found that with UNIFI, the only cloud-based BIM content management system, they could quickly and easily access their BIM content from anywhere, anytime, with utmost confidence that their content was secure.

•**All Aboard, The Easy Implementation Train:** Once team Galloway decided on UNIFI, the process of implementing it into their BIM workflows began. They described the adoption of UNIFI as, "incredibly seamless and easy".

Galloway attributes this effortless implementation to UNIFI's dedicated Customer Success team, that prepared customized and engaging training, based on their unique needs. On top of this, taking part in UNIFI's comprehensive free trial helped users get excited about the platform. By the time Galloway officially signed on as customers, their users felt comfortable using UNIFI, realized its clear and immediate value, and were thus enthusiastic to get it fully implemented. In addition to the tailored on-boarding support, the Galloway team describes the UNIFI platform as inherently intuitive for all users. As such, they didn't encounter any issues or roadblocks through their rapid adoption and on-boarding of UNIFI.

Wrap Up

Galloway is not alone in their outstanding trial and on-boarding experience with UNIFI. In fact, the average rating of UNIFI customer's onboarding experience is 9.9/10. To see the UNIFI difference firsthand, visit us at UNIFILabs.com.



Tru Hotel Designed By Galloway



ABOUT UNIFI:

UNIFI is the single source cloud platform to control, manage, and analyze digital building content.

UNIFI Content Management supports all file formats – Revit, Bentley, SketchUp, AutoCAD, jpg, xls, doc – enabling any file to be stored, accessed and managed on UNIFI. Trusted, high quality manufacturer content hosted on **UNIFI Connect** easily integrates into the existing libraries and models of designers and specifiers.

UNIFI Insights provides actionable analytics to maximize the investment in digital content. Learn why leading architectural, engineering, construction and manufacturing organizations trust UNIFI as the complete solution for their digital content needs at www.unifilabs.com or contact us at 702.834.552