Survey Says: "UNIFI pays for itself within weeks."

steinberg hart

Steinberg Hart has brought design and sustainability dreams to life in the education, residential, arts, urban mixed-use, hospitality, civic, and commercial office space for the past 65 years. Along the way, their award winning team has grown to nearly 200 employees across 6 offices. Throughout, Steinberg Hart has remained grounded in their ethos that "design can create profound and unexpected connections between people and places," which is demonstrated in their many, outstanding projects across the globe. These include Andrew Mills Hall, the Cedar Hill Government Center, and hundreds of University campuses and dorms worldwide.

Challenge

Steinberg Hart grew exponentially in their office and staff count in just a few short years. While such rapid growth was certainly to be celebrated, inconsistencies in how their BIM content library was distributed among offices emerged. With offices spread from New York to Shanghai, the network file folder structure they relied on previously no longer sufficed. Plus, with a growing demand for their reputable services, efficiency became an increasingly elevated priority for Steinberg Hart. To remain cutting edge, they needed a solution to help them store and index their growing BIM content library.

At A Glance...

- The network file folder structure Steinberg Hart relied on previously no longer sufficed. Plus, with a growing demand for their reputable services, efficiency became an increasingly elevated priority for Steinberg Hart
- It became crystal clear that UNIFI pays for itself and it was saving the organization's time and money within just a few short weeks

> **"Thanks to their team of customer success superstars, implementing UNIFI was smooth and effortless."**
>
> – Gautam Shenoy, DBIA Senior Associate / Director: Design Technology

Solution

The search for a BIM content management platform began! Upon compiling their requirements list, the team underwent a thorough evaluation of three major BIM content management platforms. Each trial was navigated extremely thoughtfully, with a dedicated group of job captains, project architects, and BIM techs who delved into each platform. After several weeks of extensive testing in each platform, each team member voted on their preferred solution. UNIFI was the unanimous winner for the following reasons:

·**Not Just Store, But Much, Much More:**
Steinberg Hart considered UNIFI's feature set in a league of its own. The capacity to store not just content, but individual libraries and components, hybrid components, groups and sheets alike especially stood out. In addition, the top notch, intelligent, search capabilities within UNIFI plus the ability to quantify various data impressed the Steinberg Hart team. Finally, the opportunity to take advantage of all of these features and access their digital assets anywhere via UNIFI's cloud based platform was selling point for Steinberg Hart.

•**Immediate Return on Investment (ROI):**
Firm leaders at Steinberg Hart have been especially impressed by the rapid ROI with UNIFI, which ultimately leads to a significant impact on the bottom line. When they calculated what the typical job requires and how much time UNIFI saves with it's robust feature set, it became crystal clear that UNIFI pays for itself and begins saving organization's time and money within just a few short weeks.

•**Effortless On-boarding:** Once it became evident that UNIFI was a must have for their tech stack, the team was eager to get it implemented. Despite their various roles, the entire Steinberg Hart team described this experience as "effortless." They attribute this to UNIFI Customer Success team of "superstars" for their outstanding efforts to go the extra mile and understand the unique workflows and hurdles within their organization. All in all, Steinberg Hart describes the process of on-boarding UNIFI as "the easiest time we've ever had implementing a software at our organization."

Wrap Up

UNIFI is proud to journey with Steinberg Hart as well as 40,000+ other users from leading AECO organizations across the globe in their BIM content management and project health monitoring strategies. To start saving your designers nearly an hour a day with UNIFI, visit us at UNIFILabs.com/GetStarted.

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